

Selected financial data of the Deutsche Telekom Group.

T-Mobile UK no longer fully consolidated since April 1, 2010.

	Change compared to prior year (%) ^a	2010 billions of €	2009 billions of €	2008 billions of €	2007 billions of €	2006 billions of €
Revenue and earnings						
Net revenue	(3.4)	62.4	64.6	61.7	62.5	61.3
Of which: domestic ^a	% 0.3	43.7	43.4	46.8	49.1	52.9
Of which: international ^a	% (0.3)	56.3	56.6	53.2	50.9	47.1
Profit from operations (EBIT)	(8.4)	5.5	6.0	7.0	5.3	5.3
Net profit (loss)	380.2	1.7	0.4	1.5	0.6	3.2
Net profit (loss) (adjusted for special factors)	0.8	3.4	3.4	3.4	3.0	3.9
EBITDA ^{a, b, c}	(13.0)	17.3	19.9	18.0	16.9	16.3
EBITDA (adjusted for special factors) ^{a, b, c}	(5.8)	19.5	20.7	19.5	19.3	19.4
EBITDA margin (adjusted for special factors) ^a	% (0.8)	31.2	32.0	31.6	30.9	31.7
Statement of financial position						
Total assets	0.0	127.8	127.8	123.1	120.7	130.2
Shareholders' equity	2.6	43.0	41.9	43.1	45.2	49.7
Equity ratio ^a	% n.a.	33.7	32.8	35.0	37.5	38.2
Net debt ^{a, c}	3.3	42.3	40.9	38.2	37.2	39.6
Relative debt (Net debt/EBITDA (adjusted for special factors))	n.a.	2.2	2.0	2.0	1.9	2.0
Gearing (Net debt/Shareholders' equity)	0.0	1.0	1.0	0.9	0.8	0.8
Cash capex	(7.1)	(9.9)	(9.2)	(8.7)	(8.0)	(11.8)
Cash flows						
Net cash from operating activities ^d	(6.7)	14.7	15.8	15.4	13.7	14.2
Free cash flow (before dividend payments and spectrum investment) ^{a, c, e, f}	(6.1)	6.5	7.0	7.0	6.6	3.0
Net cash used in investing activities ^d	23.8	(10.7)	(8.6)	(11.4)	(8.1)	(14.3)
Net cash used in financing activities	24.3	(6.4)	(5.1)	(3.1)	(6.1)	(2.1)
Employees						
Average number of employees (full-time equivalents, without trainees/student interns)	thousands (2.0)	252	258	235	244	248
Revenue per employee ^a	thousands of € (1.4)	247.2	250.8	262.5	256.5	246.9
T-Share – key figures						
Earnings per share (basic and diluted) in accordance with IFRS ^g	€ 387.5	0.39	0.08	0.34	0.13	0.74
Dividend per share	€ (10.3)	0.70	0.78	0.78	0.78	0.72
Total dividend ^h	billions of € (11.1)	3.0	3.4	3.4	3.4	3.1
Share buy-back ⁱ	billions of € n.a.	0.4	-	-	-	-
Total number of ordinary shares at the reporting date ^j	millions (0.9)	4,321	4,361	4,361	4,361	4,361

^a Calculated on the basis of millions for greater precision. Changes to percentages expressed as percentage points.

^b Deutsche Telekom defines EBITDA as profit/loss from operations before depreciation, amortization and impairment losses.

^c EBITDA, EBITDA adjusted for special factors, net debt, and free cash flow are non-GAAP figures not governed by the International Financial Reporting Standards (IFRS). They should not be viewed in isolation as an alternative to profit or loss from operations, net profit or loss, net cash from operating activities, the debt reported in the consolidated statement of financial position, or other Deutsche Telekom key performance indicators presented in accordance with IFRS. For detailed information and calculations, please refer to the section on "Development of business in the Group" of the Group management report in this Annual Report.

^d Current finance lease receivables were previously reported in net cash from operating activities. Since 2007 they have been reported under net cash from/used in investing activities. Prior-year figures have been adjusted accordingly.

^e Before cash outflows totaling EUR 0.1 billion in 2007 for investments in parts of Centrica PLC taken over by T-Systems UK as part of an asset deal. Figures for 2006 include EUR 3.3 billion for the acquisition of licenses.

^f Deutsche Telekom defines free cash flow as cash generated from operations less interest paid and net cash outflows for investments in intangible assets (excluding goodwill) and property, plant and equipment.

^g Calculation of basic and diluted earnings per share in accordance with IFRS as specified in IAS 33, "Earnings per share."

^h Subject to approval from the 2011 shareholders' meeting concerning the dividend payments for the 2010 financial year. For more detailed explanations, please refer to Note 28 in the notes to the consolidated financial statements, "Dividend per share."

ⁱ Relating to the shareholder remuneration policy adopted in 2010 for the 2010 to 2012 financial years.

^j Including treasury shares held by Deutsche Telekom AG.

The Deutsche Telekom Group and its operating segments.

Deutsche Telekom is one of the world's leading integrated telecommunications companies, with approximately 129 million mobile customers, 36 million fixed-network lines, and more than 16 million broadband lines. We provide fixed-network/broadband, mobile communications, Internet, and IPTV products and services for consumers, and information and communication technology (ICT) solutions for business and corporate customers. Deutsche Telekom is present in around 50 countries. With a staff of some 247,000 employees throughout the world, we generated revenue of EUR 62.4 billion, over half of it outside Germany.